

ISSUE

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Does Social Media Have Largely Positive Impacts on Its Users?

YES: Karen Hua, from "Where Millennials Make Friends and Mobilize for Change," *Forbes* (2015)

NO: Stephen Marche, from "Is Facebook Making Us Lonely?" *The Atlantic* (2012)

Learning Outcomes

After reading this issue, you will be able to:

- Understand how multifaceted the impacts of social media on people and on society are.
- Be aware of the great variety of opinions that leading experts on social media have about its consequences.
- Understand the primary ways that people use social media.
- Be able to discern how different groups of users differ and are similar in their use of social media.
- Explain how social media affects the development of various intellectual and social skills of its users.
- Speculate on how social media might affect society in the future.

ISSUE SUMMARY

YES: Karen Hua, a staff writer for *Forbes*, concentrates on teens and finds them using social media to make friends and deepen friendships. She counters the viewpoint that social media provides superficial contacts by observing "that today's teenagers are forming deep, personal connections and relationships online."

NO: Stephen Marche, a journalist who is on the staff of *The Atlantic*, recognizes the amazing benefits of social media but reports on stories and studies which find that Facebook and other social media can isolate us from people we know to people we meet online. Thus social media which are designed to increase our communication with our family and friends can actually make us lonelier.

We will briefly provide a survey of many of the positive and negative results of social media. On the positive side is the abundant use of social media to communicate with family and friends and increase connections and strengthen relationships. It facilitates face-to-face interaction. It especially helps people who are socially isolated or shy to connect with people. It helps seniors to feel more connected to society. Social networking has also increased life satisfaction and reduced health problems. Social media has become a main source of information for many people and they can get information very fast. On

average its use also improves school performance, though it can also be a distraction. It has been used by businesses to great effect and it can be argued that it has helped the economy with products, services, profits, and jobs. Even law enforcement has used it positively. It has played a major role in recent elections and has helped many groups organize and accomplish things. It has contributed to significant social changes and there are many stories about its help to charities and noble social actions. I add as an academic that social media is being used to disseminate a great deal of academic knowledge. Social media has also produced negative effects. It can negatively affect social

relations. It causes people to spend less time in face-to-face interactions, especially in their homes (a small percentage of young people even respond to social media during sex). Social networking has been found to make some children more prone to depression and loneliness and can lead to stress. It correlates with personality disorders like ADHD, difficulty in face-to-face conversations, self-centered personalities, anxiety, and addictive behaviors. It encourages people to waste time. Heavy social media users have lower grades. It can cause many troubles for users including inadvertently engaging in criminal behavior including some cases of "sexting," assisting criminal actions against users (e.g., travel plans informing criminals when to rob their house), loss of privacy, being targeted by scam artists or other criminals, use of the Internet by potential employers or universities who find reasons not to hire potential employees or admit potential students, having revealing pictures and unattractive information widely distributed, facilitating cyberbullying, and reducing some workers' productivity. It often provides misinformation

and questionable and even dangerous amateur advice. It can facilitate and spread hate groups and organized crime. It is impossible to weigh these and other negative effects of social media against the positive effects, but most people are avid users in spite of the risks, so consumers believe the net effects are clearly positive.

The pros and cons of social media is a vast topic with many angles and vast changes in the past few years. The rapid speed of change of these phenomena has limited the lessons from empirical research on its effects. As a result, poignant stories may have more prominence than thorough research and many of these on the focus on the impacts of social media on our relationships. Some of these are sad stories about withdrawal from close people to virtual friends. These are key to Stephen Marche's argument against social media. In contrast, Karen Hua is much more positive about the use of some social media. She finds that the majority use social media to increase social connections and facilitate their activities.



Where Millennials Make Friends and Mobilize for Change

Add “making friends” to the growing roster of reasons why teens can’t seem to take their eyes off their screens. A new study, *Teens, Technology and Friendships*, . . . from Pew Research Center shows that 57% of teens (ages 13–17) have met at least one new friend online, with nearly 30% making five or more pals. Girls meet people primarily through social media, while boys tend to make acquaintances through gaming or eSports.

While the words “cyberbullying” and “online predator” are still chilling, this study reveals that today’s teenagers are forming deep, personal connections and relationships online. “Adults in our society and parents have this idea that a lot of things teens are doing and video games are frivolous, a waste of time,” says Amanda Lenhart, author of the study and associate director for research at Pew. “But these digital platforms are now incredibly important parts of how teens form meaningful relationships.”

According to her findings, 72% of all teens spend time with friends on social media regularly. This behavior continues on college campuses across the country, and many online interactions have mobilized millennials into real-life communities. In fact, one in five teens have met an online friend in person; what would have been seen as a dangerous act years ago is now increasingly commonplace.

From Online to ‘IRL’

The Harry Potter Alliance has done just that. What started as a collective, fervent passion for J.K. Rowling’s franchise has transitioned from online to IRL (in real life)—inciting dozens of college chapters across the country. Founded by Andrew Slack in 2005, the non-profit company advocates for literacy and social awareness. Through the annual Accio Books campaign, chapters have donated almost 200,000 books to global disaster areas and local underprivileged communities. HPA’s Odds in Our Favor campaign

uses the popular Hunger Games franchise to promote economic inequality awareness.

Janae Phillips stepped up from her role as chapter organizer at the University of Arizona in 2014 to being the current national chapter director. She studied online communities as an ed-tech master’s student.

Phillips describes HPA as a creative approach to activism, where members anywhere can reach out online for leadership advice and camaraderie, then mirror that back into their real life chapters. “The reason why we’re able to develop (HPA’s) community is because we have this shared interest and passion and fandom,” she says. “It’s a symbiotic relationship.”

“It’s unfortunate that the Internet has been around so long, yet is seen as so distinct,” Phillips continues. “The online space to (millennials) is just part of their daily lives. The connections to real life are offline, too.”

“The more prevalent something is online, the more prevalent it will be in real life,” says Jessica Kotnour, a Kenyon College-bound student and HPA regional liaison. “We use Twitter to bring smaller causes to attention, and once you’re aware of something online, you can make that change in real life.” By using mainstream pop culture coupled with the megaphone of social media, the organization has a much wider reach to garner more support.

Melissa Anelli, HPA board president and co-owner of Mischief Management, an organization that bridges online fandom to real-life connections, emphasizes how her community sprouted from the liberal and activist morals of the Harry Potter books and other cult franchises. “The quality of a fandom with a shared interest goes back to the source material,” she says. “The HPA is ‘Dumbledore’s Army’ in the real world.” Similarly, John and Hank Green’s Nerdfighter community has spread from online fan groups (for John Green books and all things nerdy) to hundreds of global campuses that unite for community service.

At the University of Michigan, avid online fans [and] players of the League of Legends and Super Smash Bros. games have constructed real-life groups, as well. More than just a competitive team against other online players, Michigan's League of Legends club emphasizes community, says club president and rising computer science senior Patrick Huang. He defines his club simply as a way to meet people with a common interest in eSports—and the online component only strengthens their bond.

Huang met his first online friend at age 13, and after a series of video calls to verify authenticity and security,

they've now met multiple times and are still friends to this day. He also met his current college roommate as an online gaming competitor, too, until they met and clicked in person at school. "People nowadays spend a lot of time on Netflix," Huang explains as an example. "But playing (video) games with friends is given a negative connotation, when it's actually even more social."

KAREN HUA is a staff writer for *Forbes* and a college student at the University of Michigan





Stephen Marche

Is Facebook Making Us Lonely?

Social media—from Facebook to Twitter—have made us more densely networked than ever. Yet for all this connectivity, new research suggests that we have never been lonelier (or more narcissistic)—and that this loneliness is making us mentally and physically ill. A report on what the epidemic of loneliness is doing to our souls and our society.

YVETTE VICKERS, A FORMER *Playboy* playmate and B-movie star, best known for her role in *Attack of the 50 Foot Woman*, would have been 83 last August, but nobody knows exactly how old she was when she died. According to the Los Angeles coroner's report, she lay dead for the better part of a year before a neighbor and fellow actress, a woman named Susan Savage, noticed cobwebs and yellowing letters in her mailbox, reached through a broken window to unlock the door, and pushed her way through the piles of junk mail and mounds of clothing that barricaded the house. Upstairs, she found Vickers's body, mummified, near a heater that was still running. Her computer was on too, its glow permeating the empty space.

The *Los Angeles Times* posted a story headlined "Mummified Body of Former Playboy Playmate Yvette Vickers Found in Her Benedict Canyon Home," which quickly went viral. Within two weeks, by Technorati's count, Vickers's lonesome death was already the subject of 16,057 Facebook posts and 881 tweets. She had long been a horror-movie icon, a symbol of Hollywood's capacity to exploit our most basic fears in the silliest ways; now she was an icon of a new and different kind of horror: our growing fear of loneliness. Certainly she received much more attention in death than she did in the final years of her life. With no children, no religious group, and no immediate social circle of any kind, she had begun, as an elderly woman, to look elsewhere for companionship. Savage later told *Los Angeles* magazine that she had searched Vickers's phone bills for clues about the life that led to such an end. In the months before her grotesque death, Vickers had made calls not to friends or family but to distant fans who had found her through fan conventions and Internet sites.

Vickers's web of connections had grown broader but shallower, as has happened for many of us. We are living

in an isolation that would have been unimaginable to our ancestors, and yet we have never been more accessible. Over the past three decades, technology has delivered to us a world in which we need not be out of contact for a fraction of a moment. In 2010, at a cost of \$300 million, 800 miles of fiber-optic cable was laid between the Chicago Mercantile Exchange and the New York Stock Exchange to shave three milliseconds off trading times. Yet within this world of instant and absolute communication, unbounded by limits of time or space, we suffer from unprecedented alienation. We have never been more detached from one another, or lonelier. In a world consumed by ever more novel modes of socializing, we have less and less actual society. We live in an accelerating contradiction: the more connected we become, the lonelier we are. We were promised a global village; instead we inhabit the drab cul-de-sacs and endless freeways of a vast suburb of information.

At the forefront of all this unexpectedly lonely interactivity is Facebook, with 845 million users and \$3.7 billion in revenue last year. The company hopes to raise \$5 billion in an initial public offering later this spring, which will make it by far the largest Internet IPO in history. Some recent estimates put the company's potential value at \$100 billion, which would make it larger than the global coffee industry—one addiction preparing to surpass the other. Facebook's scale and reach are hard to comprehend: last summer, Facebook became, by some counts, the first Web site to receive 1 trillion page views in a month. In the last three months of 2011, users generated an average of 2.7 billion "likes" and comments every day. On whatever scale you care to judge Facebook—as a company, as a culture, as a country—it is vast beyond imagination.

Despite its immense popularity, or more likely because of it, Facebook has, from the beginning, been under something of a cloud of suspicion. The depiction of

Mark Zuckerberg, in *The Social Network*, as a bastard with symptoms of Asperger's syndrome, was nonsense. But it felt true. It felt true to Facebook, if not to Zuckerberg. The film's most indelible scene, the one that may well have earned it an Oscar, was the final, silent shot of an anomic Zuckerberg sending out a friend request to his ex-girlfriend, then waiting and clicking and waiting and clicking—a moment of superconnected loneliness preserved in amber. We have all been in that scene: transfixed by the glare of a screen, hungering for response.

When you sign up for Google+ and set up your Friends circle, the program specifies that you should include only "your real friends, the ones you feel comfortable sharing private details with." That one little phrase, *Your real friends*—so quaint, so charmingly mothering—perfectly encapsulates the anxieties that social media have produced: the fears that Facebook is interfering with our real friendships, distancing us from each other, making us lonelier; and that social networking might be spreading the very isolation it seemed designed to conquer.

FACEBOOK ARRIVED IN THE MIDDLE of a dramatic increase in the quantity and intensity of human loneliness, a rise that initially made the site's promise of greater connection seem deeply attractive. Americans are more solitary than ever before. In 1950, less than 10 percent of American households contained only one person. By 2010, nearly 27 percent of households had just one person. Solitary living does not guarantee a life of unhappiness, of course. In his recent book about the trend toward living alone, Eric Klinenberg, a sociologist at NYU, writes: "Reams of published research show that it's the quality, not the quantity of social interaction, that best predicts loneliness." True. But before we begin the fantasies of happily eccentric singledom, of divorcées dropping by their knitting circles after work for glasses of Drew Barrymore pinot grigio, or recent college graduates with perfectly articulated, Steampunk-themed, 300-square-foot apartments organizing croquet matches with their book clubs, we should recognize that it is not just isolation that is rising sharply. It's loneliness, too. And loneliness makes us miserable.

We know intuitively that loneliness and being alone are not the same thing. Solitude can be lovely. Crowded parties can be agony. We also know, thanks to a growing body of research on the topic, that loneliness is not a matter of external conditions; it is a psychological state. A 2005 analysis of data from a longitudinal study of Dutch twins showed that the tendency toward loneliness has roughly the same genetic component as other psychological problems such as neuroticism or anxiety.

Still, loneliness is slippery, a difficult state to define or diagnose. The best tool yet developed for measuring the condition is the UCLA Loneliness Scale, a series of 20 questions that all begin with this formulation: "How often do you feel . . . ?" As in: "How often do you feel that you are 'in tune' with the people around you?" And: "How often do you feel that you lack companionship?" Measuring the condition in these terms, various studies have shown loneliness rising drastically over a very short period of recent history. A 2010 AARP survey found that 35 percent of adults older than 45 were chronically lonely, as opposed to 20 percent of a similar group only a decade earlier. According to a major study by a leading scholar of the subject, roughly 20 percent of Americans—about 60 million people—are unhappy with their lives because of loneliness. Across the Western world, physicians and nurses have begun to speak openly of an epidemic of loneliness.

The new studies on loneliness are beginning to yield some surprising preliminary findings about its mechanisms. Almost every factor that one might assume affects loneliness does so only some of the time, and only under certain circumstances. People who are married are less lonely than single people, one journal article suggests, but only if their spouses are confidants. If one's spouse is not a confidant, marriage may not decrease loneliness. A belief in God might help, or it might not, as a 1990 German study comparing levels of religious feeling and levels of loneliness discovered. Active believers who saw God as abstract and helpful rather than as a wrathful, immediate presence were less lonely. "The mere belief in God," the researchers concluded, "was relatively independent of loneliness."

But it is clear that social interaction matters. Loneliness and being alone are not the same thing, but both are on the rise. We meet fewer people. We gather less. And when we gather, our bonds are less meaningful and less easy. The decrease in confidants—that is, in quality social connections—has been dramatic over the past 25 years. In one survey, the mean size of networks of personal confidants decreased from 2.94 people in 1985 to 2.08 in 2004. Similarly, in 1985, only 10 percent of Americans said they had no one with whom to discuss important matters, and 15 percent said they had only one such good friend. By 2004, 25 percent had nobody to talk to, and 20 percent had only one confidant.

In the face of this social disintegration, we have essentially hired an army of replacement confidants, an entire class of professional carers. As Ronald Dworkin pointed out in a 2010 paper for the Hoover Institution, in the late '40s, the United States was home to 2,500 clinical psychologists, 30,000 social workers, and fewer than 500 marriage and family therapists. As of 2010, the country

had 77,000 clinical psychologists, 192,000 clinical social workers, 400,000 nonclinical social workers, 50,000 marriage and family therapists, 105,000 mental-health counselors, 220,000 substance-abuse counselors, 17,000 nurse psychotherapists, and 30,000 life coaches. The majority of patients in therapy do not warrant a psychiatric diagnosis. This raft of psychic servants is helping us through what used to be called regular problems. We have outsourced the work of everyday caring.

We need professional carers more and more, because the threat of societal breakdown, once principally a matter of nostalgic lament, has morphed into an issue of public health. Being lonely is extremely bad for your health. If you're lonely, you're more likely to be put in a geriatric home at an earlier age than a similar person who isn't lonely. You're less likely to exercise. You're more likely to be obese. You're less likely to survive a serious operation and more likely to have hormonal imbalances. You are at greater risk of inflammation. Your memory may be worse. You are more likely to be depressed, to sleep badly, and to suffer dementia and general cognitive decline. Loneliness may not have killed Yvette Vickers, but it has been linked to a greater probability of having the kind of heart condition that did kill her.

And yet, despite its deleterious effect on health, loneliness is one of the first things ordinary Americans spend their money achieving. With money, you flee the cramped city to a house in the suburbs or, if you can afford it, a McMansion in the exurbs, inevitably spending more time in your car. Loneliness is at the American core, a by-product of a long-standing national appetite for independence: The Pilgrims who left Europe willingly abandoned the bonds and strictures of a society that could not accept their right to be different. They did not seek out loneliness, but they accepted it as the price of their autonomy. The cowboys who set off to explore a seemingly endless frontier likewise traded away personal ties in favor of pride and self-respect. The ultimate American icon is the astronaut: Who is more heroic, or more alone? The price of self-determination and self-reliance has often been loneliness. But Americans have always been willing to pay that price.

Today, the one common feature in American secular culture is its celebration of the self that breaks away from the constrictions of the family and the state, and, in its greatest expressions, from all limits entirely. The great American poem is Whitman's "Song of Myself." The great American essay is Emerson's "Self-Reliance." The great American novel is Melville's *Moby-Dick*, the tale of a man on a quest so lonely that it is incomprehensible to those around him. American culture, high and low, is about self-expression and personal authenticity. Franklin

Delano Roosevelt called individualism "the great watchword of American life."

Self-invention is only half of the American story, however. The drive for isolation has always been in tension with the impulse to cluster in communities that cling and suffocate. The Pilgrims, while fomenting spiritual rebellion, also enforced ferocious cohesion. The Salem witch trials, in hindsight, read like attempts to impose solidarity—as do the McCarthy hearings. The history of the United States is like the famous parable of the porcupines in the cold, from Schopenhauer's *Studies in Pessimism*—the ones who huddle together for warmth and shuffle away in pain, always separating and congregating.

We are now in the middle of a long period of shuffling away. In his 2000 book *Bowling Alone*, Robert D. Putnam attributed the dramatic post-war decline of social capital—the strength and value of interpersonal networks—to numerous interconnected trends in American life: suburban sprawl, television's dominance over culture, the self-absorption of the Baby Boomers, the disintegration of the traditional family. The trends he observed continued through the prosperity of the aughts, and have only become more pronounced with time: the rate of union membership declined in 2011, again; screen time rose; the Masons and the Elks continued their slide into irrelevance. We are lonely because we want to be lonely. We have made ourselves lonely.

The question of the future is this: Is Facebook part of the separating or part of the congregating; is it a huddling-together for warmth or a shuffling-away in pain?

WELL BEFORE FACEBOOK, digital technology was enabling our tendency for isolation, to an unprecedented degree. Back in the 1990s, scholars started calling the contradiction between an increased opportunity to connect and a lack of human contact the "Internet paradox." A prominent 1998 article on the phenomenon by a team of researchers at Carnegie Mellon showed that increased Internet usage was already coinciding with increased loneliness. Critics of the study pointed out that the two groups that participated in the study—high-school journalism students who were heading to university and socially active members of community-development boards—were statistically likely to become lonelier over time. Which brings us to a more fundamental question: Does the Internet make people lonely, or are lonely people more attracted to the Internet?

The question has intensified in the Facebook era. A recent study out of Australia (where close to half the population is active on Facebook), titled "Who Uses Facebook?," found a complex and sometimes confounding relationship between loneliness and social networking. Facebook users had slightly lower levels of "social loneliness"—the sense

of not feeling bonded with friends—but “significantly higher levels of family loneliness”—the sense of not feeling bonded with family. It may be that Facebook encourages more contact with people outside of our household, at the expense of our family relationships—or it may be that people who have unhappy family relationships in the first place seek companionship through other means, including Facebook. The researchers also found that lonely people are inclined to spend more time on Facebook: “One of the most noteworthy findings,” they wrote, “was the tendency for neurotic and lonely individuals to spend greater amounts of time on Facebook per day than non-lonely individuals.” And they found that neurotics are more likely to prefer to use the wall, while extroverts tend to use chat features in addition to the wall.

Moira Burke, until recently a graduate student at the Human-Computer Institute at Carnegie Mellon, used to run a longitudinal study of 1,200 Facebook users. That study, which is ongoing, is one of the first to step outside the realm of self-selected college students and examine the effects of Facebook on a broader population, over time. She concludes that the effect of Facebook depends on what you bring to it. Just as your mother said: you get out only what you put in. If you use Facebook to communicate directly with other individuals—by using the “like” button, commenting on friends’ posts, and so on—it can increase your social capital. Personalized messages, or what Burke calls “composed communication,” are more satisfying than “one-click communication”—the lazy click of a like. “People who received composed communication became less lonely, while people who received one-click communication experienced no change in loneliness,” Burke tells me. So, you should inform your friend in writing how charming her son looks with Harry Potter cake smeared all over his face, and how interesting her sepia-toned photograph of that tree-framed bit of skyline is, and how cool it is that she’s at whatever concert she happens to be at. That’s what we all want to hear. Even better than sending a private Facebook message is the semi-public conversation, the kind of back-and-forth in which you half ignore the other people who may be listening in. “People whose friends write to them semi-publicly on Facebook experience decreases in loneliness,” Burke says.

On the other hand, non-personalized use of Facebook—scanning your friends’ status updates and updating the world on your own activities via your wall, or what Burke calls “passive consumption” and “broadcasting”—correlates to feelings of disconnectedness. It’s a lonely business, wandering the labyrinths of our friends’ and pseudo-friends’ projected identities, trying to figure out what part of ourselves we ought to project, who will listen,

and what they will hear. According to Burke, passive consumption of Facebook also correlates to a marginal increase in depression. “If two women each talk to their friends the same amount of time, but one of them spends more time reading about friends on Facebook as well, the one reading tends to grow slightly more depressed,” Burke says. Her conclusion suggests that my sometimes unhappy reactions to Facebook may be more universal than I had realized. (When I scroll through page after page of my friends’ descriptions of how accidentally eloquent their kids are, and how their husbands are endearingly bumbling, and how they’re all about to eat a home-cooked meal prepared with fresh local organic produce bought at the farmers’ market and then go for a jog and maybe check in at the office because they’re so busy getting ready to hop on a plane for a week of luxury dogsledding in Lapland, I do grow slightly more miserable. A lot of other people doing the same thing feel a little bit worse, too.)

Still, Burke’s research does not support the assertion that Facebook creates loneliness. The people who experience loneliness on Facebook are lonely away from Facebook, too, she points out; on Facebook, as everywhere else, correlation is not causation. The popular kids are popular, and the lonely skulkers skulk alone. Perhaps it says something about me that I think Facebook is primarily a platform for lonely skulking. I mention to Burke the widely reported study, conducted by a Stanford graduate student, that showed how believing that others have strong social networks can lead to feelings of depression. What does Facebook communicate, if not the impression of social bounty? Everybody else looks so happy on Facebook, with so many friends, that our own social networks feel emptier than ever in comparison. Doesn’t that make people feel lonely? “If people are reading about lives that are much better than theirs, two things can happen,” Burke tells me. “They can feel worse about themselves, or they can feel motivated.”

Burke will start working at Facebook as a data scientist this year.

JOHN CACIOPPO, THE director of the Center for Cognitive and Social Neuroscience at the University of Chicago, is the world’s leading expert on loneliness. In his landmark book, *Loneliness*, released in 2008, he revealed just how profoundly the epidemic of loneliness is affecting the basic functions of human physiology. He found higher levels of epinephrine, the stress hormone, in the morning urine of lonely people. Loneliness burrows deep: “When we drew blood from our older adults and analyzed their white cells,” he writes, “we found that loneliness somehow penetrated the deepest recesses of the cell to alter the way

genes were being expressed. (Loneliness affects not only the brain, then, but the basic process of DNA transcription.) When you are lonely, your whole body is lonely.

To Cacioppo, Internet communication allows only ersatz intimacy. "Forming connections with pets or online friends or even God is a noble attempt by an obligatorily gregarious creature to satisfy a compelling need," he writes. "But surrogates can never make up completely for the absence of the real thing." The "real thing" being actual people, in the flesh. When I speak to Cacioppo, he is refreshingly clear on what he sees as Facebook's effect on society. Yes, he allows, some research has suggested that the greater the number of Facebook friends a person has, the less lonely she is. But he argues that the impression this creates can be misleading. "For the most part," he says, "people are bringing their old friends, and feelings of loneliness or connectedness, to Facebook." The idea that a Web site could deliver a more friendly, interconnected world is bogus. The depth of one's social network outside Facebook is what determines the depth of one's social network within Facebook, not the other way around. Using social media doesn't create new social networks; it just transfers established networks from one platform to another. For the most part, Facebook doesn't destroy friendships—but it doesn't create them, either.

In one experiment, Cacioppo looked for a connection between the loneliness of subjects and the relative frequency of their interactions via Facebook, chat rooms, online games, dating sites, and face-to-face contact. The results were unequivocal. "The greater the proportion of face-to-face interactions, the less lonely you are," he says. "The greater the proportion of online interactions, the lonelier you are." Surely, I suggest to Cacioppo, this means that Facebook and the like inevitably make people lonelier. He disagrees. Facebook is merely a tool, he says, and like any tool, its effectiveness will depend on its user. "If you use Facebook to increase face-to-face contact," he says, "it increases social capital." So if social media let you organize a game of football among your friends, that's healthy. If you turn to social media instead of playing football, however, that's unhealthy.

"Facebook can be terrific, if we use it properly," Cacioppo continues. "It's like a car. You can drive it to pick up your friends. Or you can drive alone." But hasn't the car increased loneliness? If cars created the suburbs, surely they also created isolation. "That's because of how we use cars," Cacioppo replies. "How we use these technologies can lead to more integration, rather than more isolation."

The problem, then, is that we invite loneliness, even though it makes us miserable. The history of our use of technology is a history of isolation desired and achieved.

When the Great Atlantic and Pacific Tea Company opened its A&P stores, giving Americans self-service access to groceries, customers stopped having relationships with their grocers. When the telephone arrived, people stopped knocking on their neighbors' doors. Social media bring this process to a much wider set of relationships. Researchers at the HP Social Computing Lab who studied the nature of people's connections on Twitter came to a depressing, if not surprising, conclusion: "Most of the links declared within Twitter were meaningless from an interaction point of view." I have to wonder: What other point of view is meaningful?

LONELINESS IS CERTAINLY not something that Facebook or Twitter or any of the lesser forms of social media is doing to us. We are doing it to ourselves. Casting technology as some vague, impersonal spirit of history forcing our actions is a weak excuse. We make decisions about how we use our machines, not the other way around. Every time I shop at my local grocery store, I am faced with a choice. I can buy my groceries from a human being or from a machine. I always, without exception, choose the machine. It's faster and more efficient, I tell myself, but the truth is that I prefer not having to wait with the other customers who are lined up alongside the conveyor belt: the hipster mom who disapproves of my high-carbon-footprint pineapple; the lady who tenses to the point of tears while she waits to see if the gods of the credit-card machine will accept or decline; the old man whose clumsy feebleness requires a patience that I don't possess. Much better to bypass the whole circus and just ring up the groceries myself.

Our omnipresent new technologies lure us toward increasingly superficial connections at exactly the same moment that they make avoiding the mess of human interaction easy. The beauty of Facebook, the source of its power, is that it enables us to be social while sparing us the embarrassing reality of society—the accidental revelations we make at parties, the awkward pauses, the farting and the spilled drinks and the general *gaucherie* of face-to-face contact. Instead, we have the lovely smoothness of a seemingly social machine. Everything's so simple: status updates, pictures, your wall.

But the price of this smooth sociability is a constant compulsion to assert one's own happiness, one's own fulfillment. Not only must we contend with the social bounty of others; we must foster the appearance of our own social bounty. Being happy all the time, pretending to be happy, actually attempting to be happy—it's exhausting. Last year a team of researchers led by Iris Mauss at the University of Denver published a study looking into "the paradoxical effects of valuing happiness." Most goals in life show a

direct correlation between valuation and achievement. Studies have found, for example, that students who value good grades tend to have higher grades than those who don't value them. Happiness is an exception. The study came to a disturbing conclusion:

Valuing happiness is not necessarily linked to greater happiness. In fact, under certain conditions, the opposite is true. Under conditions of low (but not high) life stress, the more people valued happiness, the lower were their hedonic balance, psychological well-being, and life satisfaction, and the higher their depression symptoms.

The more you try to be happy, the less happy you are. Sophocles made roughly the same point.

Facebook, of course, puts the pursuit of happiness front and center in our digital life. Its capacity to redefine our very concepts of identity and personal fulfillment is much more worrisome than the data-mining and privacy practices that have aroused anxieties about the company. Two of the most compelling critics of Facebook—neither of them a Luddite—concentrate on exactly this point. Jaron Lanier, the author of *You Are Not a Gadget*, was one of the inventors of virtual-reality technology. His view of where social media are taking us reads like dystopian science fiction: "I fear that we are beginning to design ourselves to suit digital models of us, and I worry about a leaching of empathy and humanity in that process." Lanier argues that Facebook imprisons us in the business of self-presenting, and this, to his mind, is the site's crucial and fatally unacceptable downside.

Sherry Turkle, a professor of computer culture at MIT who in 1995 published the digital-positive analysis *Life on the Screen*, is much more skeptical about the effects of online society in her 2011 book, *Alone Together*: "These days, insecure in our relationships and anxious about intimacy, we look to technology for ways to be in relationships and protect ourselves from them at the same time." The problem with digital intimacy is that it is ultimately incomplete: "The ties we form through the Internet are not, in the end, the ties that bind. But they are the ties that preoccupy," she writes. "We don't want to intrude on each other, so instead we constantly intrude on each other, but not in 'real time.'"

Lanier and Turkle are right, at least in their diagnoses. Self-presentation on Facebook is continuous, intensely mediated, and possessed of a phony nonchalance that eliminates even the potential for spontaneity. ("Look how casually I threw up these three photos from the party at which I took 300 photos!") Curating the exhibition of the self has become a 24/7 occupation. Perhaps not

surprisingly, then, the Australian study "Who Uses Facebook?" found a significant correlation between Facebook use and narcissism: "Facebook users have higher levels of total narcissism, exhibitionism, and leadership than Facebook nonusers," the study's authors wrote. "In fact, it could be argued that Facebook specifically gratifies the narcissistic individual's need to engage in self-promoting and superficial behavior."

Rising narcissism isn't so much a trend as the trend behind all other trends. In preparation for the 2013 edition of its diagnostic manual, the psychiatric profession is currently struggling to update its definition of narcissistic personality disorder. Still, generally speaking, practitioners agree that narcissism manifests in patterns of fantastic grandiosity, craving for attention, and lack of empathy. In a 2008 survey, 35,000 American respondents were asked if they had ever had certain symptoms of narcissistic personality disorder. Among people older than 65, 3 percent reported symptoms. Among people in their 20s, the proportion was nearly 10 percent. Across all age groups, one in 16 Americans has experienced some symptoms of NPD. And loneliness and narcissism are intimately connected: a longitudinal study of Swedish women demonstrated a strong link between levels of narcissism in youth and levels of loneliness in old age. The connection is fundamental. Narcissism is the flip side of loneliness, and either condition is a fighting retreat from the messy reality of other people.

A considerable part of Facebook's appeal stems from its miraculous fusion of distance with intimacy, or the illusion of distance with the illusion of intimacy. Our online communities become engines of self-image, and self-image becomes the engine of community. The real danger with Facebook is not that it allows us to isolate ourselves, but that by mixing our appetite for isolation with our vanity, it threatens to alter the very nature of solitude. The new isolation is not of the kind that Americans once idealized, the lonesomeness of the proudly nonconformist, independent-minded, solitary stoic, or that of the astronaut who blasts into new worlds. Facebook's isolation is a grind. What's truly staggering about Facebook usage is not its volume—750 million photographs uploaded over a single weekend—but the constancy of the performance it demands. More than half its users—and one of every 13 people on Earth is a Facebook user—log on every day. Among 18-to-34-year-olds, nearly half check Facebook minutes after waking up, and 28 percent do so before getting out of bed. The relentlessness is what is so new, so potentially transformative. Facebook never takes a break. We never take a break. Human beings have always created elaborate acts of self-presentation. But not all the time,

not every morning, before we even pour a cup of coffee. Yvette Vickers's computer was on when she died.

Nostalgia for the good old days of disconnection would not just be pointless, it would be hypocritical and ungrateful. But the very magic of the new machines, the efficiency and elegance with which they serve us, obscures what isn't being served: everything that matters. What Facebook has revealed about human nature—and this is not a minor revelation—is that a connection is not the same thing as a bond, and that instant and total connection is no salvation, no ticket to a happier, better world or a more liberated version of humanity. Solitude used to be

good for self-reflection and self-reinvention. But now we are left thinking about who we are all the time, without ever really thinking about who we are. Facebook denies us a pleasure whose profundity we had underestimated: the chance to forget about ourselves for a while, the chance to disconnect.

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EXPLORING THE ISSUE



Does Social Media Have Largely Positive Impacts on Its Users?

Critical Thinking and Reflection

1. Should social media be considered simply a tool that users can use for either good or evil?
2. How can the negative consequences of social media be reduced?
3. What role can education play in reducing the negative aspects of social media and increasing its positive aspects?
4. What have been the positive and negative results of your own use of social media?
5. What activities have been reduced by the time spent on social media?
6. How has social media impacted your community? Your nation?
7. Have you or your friends been embarrassed or harmed through your use of social media?

Is There Common Ground?

Both YES and NO selections recognize many of the benefits of social media.

Marche also emphasize the many negative impacts of social media and Hua does not. Hua would not deny that social media does have negative impacts but treats them as less important than the positive impacts. Both selections consider the impacts on social connectedness as the key issue to examine, especially on family and close friends. Both agree that it is also useful for news, information, and helping conduct personal business. It also stimulates the economy and facilitates business, governments, and civil sector activities. For example, I conveniently paid property taxes online.

Additional Resources

Pew Internet (pewinternet.org), a project of the Pew Research Center, produces many articles a year on this topic. Another major resource is socialnetworking.procon.org. It is the most informative website on the pros and cons of social media with 173 footnotes, but it does not provide useful links. Its useful references include LexisNexis Risk Solutions, "Role of Social Media in Law Enforcement Significant and Growing," www.lexisnexis.com, July 18, 2012; Shelley Galasso Bonanno, *Social Media's Impact on Relationships* (PsychCentral, 2015); Mary Wilks, "Online Social Networking's Effect on Adolescent Social

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